



NEW JERSEY ECONOMIC DEVELOPMENT AUTHORITY

new jersey

Highly educated, perfectly located.

Premier Lender Program

Benefits for Small Businesses:

The New Jersey Economic Development Authority (EDA) wants to ensure that New Jersey businesses have the resources necessary to expand and that our communities have a healthy climate for growth. That's why we partner with banks to overcome the financial obstacles that can stall the growth and expansion of New Jersey-based businesses.

EDA partners with Premier Lender banks to provide small businesses with low cost financing that includes EDA loan participation and/or guarantees. Businesses can use this financing for fixed assets, working capital to meet operating needs, and/or the refinancing of other bank debt.

[Click here](#) for a list of EDA Premier Lenders

Benefits for Participating Banks:

Banks that have been approved by the EDA for Premier Lender status benefit from faster turnaround and reduced risk through EDA participation.

Premier Lenders that submit requests for loan participations and/or guarantees from the EDA through the Premier Lender Program can expect the following:

EDA approval or rejection applications in as early as three to five business days

- A written commitment letter is issued within two days of approval
- Upon notice, closing may occur within three business days

Program Details:

In partnership with EDA Premier Lender banks, EDA can provide the following loan and line of credit participations/guarantees:

- Up to 50% of the bank loan amount for fixed asset loans; maximum EDA participation of \$2,000,000; maximum EDA guarantee of \$1,500,000; total EDA exposure not to exceed \$2,750,000.
- Up to 50% of the bank loan amount for working capital loans; maximum EDA participation of \$750,000; maximum EDA guarantee of \$1,500,000; total EDA exposure not to exceed \$2,250,000.
- Up to 50% of the bank line of credit amount, not to exceed \$750,000.

continued

Premier Lender Program

Eligibility Requirements

Business applicants looking to qualify for a loan from a Premier Lender must*:

- Be in operation for at least two full years
- Commit to the creation or retention of one new full-time job for every \$65,000 in EDA assistance within two years.

*Other criteria may apply

Interest Rates and Borrower Fees:

Based on the 5-year US Treasury or floor of 2%, whichever is higher, with basis point additions for credit risk.

- Application fee: \$1,000
- Commitment fee: \$750, payable at acceptance of term sheet
- Guarantee fee: Up to 0.5% sized to percentage guarantee required, not to exceed 0.5%.

(For example, 25% guarantee will require a 0.25% fee, 50% guarantee will require a 0.5% fee.)

Division of Taxation Tax Clearance Certificate required. Certificates may be requested through the [State of New Jersey's Premier Business Services \(PBS\) portal online](#)

- Under the Tax & Revenue Center, select Tax Services, then select Business Incentive Tax Clearance.
- If the applicant's account is in compliance with its tax obligations and no liabilities exist, the Business Incentive Tax Clearance can be printed directly through PBS.

Please note: It is the applicant/client's responsibility to maintain a current and clear tax clearance certificate. If a current and clear certificate is not evidenced to EDA at time of closing, EDA will not proceed with closing.

*All fees are non-refundable.

To learn more about the Premier Lender program or other EDA products and services, contact us today at 866-534-7789 or visit www.njeda.com.