NEW JERSEY ECONOMIC DEVELOPMENT AUTHORITY AGENDA

August 16, 2011, 10:00 a.m. EDA Board Room – 36 West State Street, Trenton

- 1. <u>NOTICE OF PUBLIC MEETING</u>
- 2. ROLL CALL
- 3. <u>APPROVAL OF PREVIOUS MONTH'S MINUTES</u>
- 4. CHIEF EXECUTIVE OFFICER'S MONTHLY REPORT TO THE BOARD
- 5. <u>BOND PROJECTS</u>
- (* A Public Hearing is being conducted for these projects.)

Bond Resolutions

PROJECT: Congregation and Yeshiva Ohr Eichonon, Inc.* APPL.#35711

LOCATION: Lakewood/Ocean Cty.

PROCEEDS FOR: refinance existing debt **FINANCING:** \$2,600,000 Tax-Exempt Bond

PROJECT: Congregation Meoros Nosson, Inc.* APPL.#36404

LOCATION: Lakewood/Ocean Cty.

PROCEEDS FOR: refinancing existing debt **FINANCING:** \$1,540,000 Tax Exempt Bond

PROJECT: Saint Peter's College*

APPL.#33686

LOCATION: Jersey City/Hudson Cty. **PROCEEDS FOR:** building construction

FINANCING: \$24,925,000 Tax Exempt Bond

Amended Bond Resolutions

PROJECT: Cedar Crest Village, Inc.*

APPL.#36863

LOCATION: Pequannock/Morris Cty.

PROCEEDS FOR: refinance existing debt

FINANCING: \$20,000,000 Series A Tax-Exempt Bond, \$33,000,000 Series B Tax-

Exempt Bond and \$27,500,000 Series C Tax Exempt Bond

PROJECT: Springpoint Senior Living, Inc. APPL.#10254

LOCATION: Various

FINANCING: \$29,600,000 1998 Series A Tax-Exempt Bonds

REQUEST: Consent to modifying the redemption fee provisions of the Bonds.

Preliminary Resolutions

PROJECT: Congregation Bnos Yaakov, Inc.* APPL.#36840

LOCATION: Lakewood/Ocean Cty.

PROCEEDS FOR: refinance existing debt

PROJECT: Bais Rivka Rochel Inc.* APPL.#36763

LOCATION: Lakewood/Ocean Cty.

PROCEEDS FOR: refinance existing debt

Public Hearing Only

PROJECT: Ilan High School* APPL.#35701

LOCATION: Ocean Twp./Monmouth Cty.

PROCEEDS FOR: building acquisition and renovation

6. **LOANS/GRANTS/GUARANTEES**

Direct Loans

PROJECT: The Learning Center for Exceptional Children, Inc. APPL.#36849

LOCATION: Clifton/Passaic Cty.

PROCEEDS FOR: building acquisition and renovation

FINANCING: \$1,000,000 direct loan

Small Business Fund

PROJECT: Mars Direct, LLC APPL.#36820

LOCATION: Westville/Gloucester Cty. **PROCEEDS FOR:** refinance existing debt

FINANCING: \$250,000 (48%) participation in a \$518,709 bank loan

Main Street Business Assistance Programs

PROJECT: Mars Direct, LLC APPL.#36792

LOCATION: Westville/Gloucester Cty. **PROCEEDS FOR:** working capital

FINANCING: \$250,000 guarantee of a \$1.5 million bank line of credit

Petroleum Underground Storage Tank Program

PROJECT: Donald Nix APPL.#36774

LOCATION: Paterson/Passaic Cty.

PROCEEDS FOR: upgrade, closure and site remediation

FINANCING: \$210,706 Petroleum UST Remediation, Upgrade, & Closure Fund Grant

PROJECT: The Estate of Louis Spagnuolo APPL.#34212

LOCATION: Newark/Essex Cty.

PROCEEDS FOR: upgrade, closure and site remediation

FINANCING: \$662,979 Petroleum UST Remediation, Upgrade, & Closure Fund Grant

Hazardous Discharge Site Remediation Fund Program

PROJECT: R.C.J., Inc. APPL.#36848

LOCATION: South Plainfield/Middlesex Cty.

PROCEEDS FOR: site remediation

FINANCING: \$220,000 Hazardous Discharge Site Remediation Fund Loan

PROJECT: R.C.J., Inc. APPL.#36848

LOCATION: South Plainfield/Middlesex Cty

PROCEEDS FOR: site remediation

FINANCING: \$110,000 Hazardous Discharge Site Remediation Fund Grant

PROJECT: R.C.J., Inc. APPL.#35514

LOCATION: South Plainfield/Middlesex Cty.

PROCEEDS FOR: site remediation

FINANCING: \$110,000 Hazardous Discharge Site Remediation Fund Grant

PROJECT: Camden County Improvement Authority APPL.#30911

LOCATION: Pennsauken/Camden Cty.

PROCEEDS FOR: site remediation

FINANCING: \$250,000 Hazardous Discharge Site Remediation Fund Grant

PROJECT: Borough of Keyport APPL.#35559

LOCATION: Keyport/Monmouth Cty. **PROCEEDS FOR:** site remediation

FINANCING: \$342,923 Hazardous Discharge Site Remediation Fund Grant

7. <u>INCENTIVE PROGRAMS</u>

Business Employment Incentive Program, Business Retention and Relocation Assistance Grant Program, Sales and Use Tax Exemption

PROJECT: Celsion Corporation APPL.#36821 LOCATION: Lawrence/Mercer Cty. BUSINESS: biotechnology

GRANT AWARD: 55% **Business Employment Incentive grant**, 10 years

PROJECT: Consolidated Services Group, Inc.

LOCATION: Cherry Hill/Camden Cty. **BUSINESS:** medical claims management

GRANT AWARD: \$225,000 (estimate), 1 year Business Retention and Relocation

Assistance Grant

PROJECT: Laureate Biopharmaceutical Services, Inc. APPL.#36841

LOCATION: TBD BUSINESS: pharmaceuticals

GRANT AWARD: 40% **Business Employment Incentive grant**, 10 years

PROJECT: QualCare Alliance Networks, Inc. APPL.#36835

LOCATION: Egg Harbor/Atlantic Cty. **BUSINESS:** business management &

support services

GRANT AWARD: 50% **Business Employment Incentive grant**, 10 years

GRANT AWARD: \$245,250 (estimate), 1 year Business Retention and Relocation

Assistance Grant

PROJECT: Terica, Inc., Ipsen S.A. and Affiliates APPL.#36828

LOCATION: TBD BUSINESS: biotechnology

GRANT AWARD: 40% **Business Employment Incentive grant**, 10 years

8. **BOARD MEMORANDUMS**

PROJECT: Bluenog Corporation APPL.#22018

LOCATION: Piscataway/Middlesex Cty.

FINANCING: \$807,062 Edison Innovation Loan with warrants

REQUEST: Consent to up to a \$1,100,000 asset-based working capital bank line of credit and increase EDA's subordination from \$250,000 currently to \$1,100,000 on corporate assets and shared lien on intellectual property.

PROJECT: RadPharm, Inc. APPL.#16965

LOCATION: West Windsor/Mercer Cty.

GRANT AWARD: 60% Business Employment Incentive grant, 10 years

REQUEST: Consent to the merger of Radpharm, Inc. and Medifacts International, Inc.,

and subsequent name change to CoreLab Partners, Inc.

PROJECT: X-Factor Communications, LLC APPL.#25138

LOCATION: South Hackensack/Bergen Cty.

FINANCING: \$486,750 Edison Innovation Loan with warrants

REQUEST: Consent to the company's request for second 6-month principal moratorium

through November 30, 2011.

FOR INFORMATION ONLY: The next item is a summary of projects approved under Delegated Authority in July 2011.

New Jersey Business Growth Fund: Adamus Media LLC; RJ Medical Holdings LLC

Small Business Fund: Crazy Susan's Cookie Company, LLC

- 9. PUBLIC COMMENT
- 10. ADJOURNMENT